Instant Employee Profiler- By Biorhythms!

<u>Introduction</u>

- Success and Effectiveness in any business comes by efficient and proper **management of resources-time, money, human resources etc**.

- One of the most important as well as complex & Important resources is the **Human Resource & Time resource**.

- This Tool helps you to instantly get at ONE place, the Accurate and Comprehensive insights about any of your Human Resource OR   Employee, that is his/her core talents/traits as well as weaknesses/Useful suggestions on how to most effectively Utilize the person.

Introduction

- So it NATURALLY brings in Maximum effectiveness & Harmony in Managing your **Human resource** & the **Time Resource.**

- So as a consequence naturally **leading** to Better **Performance**, More **Profits** & yes More **Harmony** at work place .

- As work allocation & People management would be more aligned with the innate nature or traits/abilities/short coming of employees along works in harmony with your other management methods.

How was it Built?

- This unique software product was built by using a Unique combination **Bio-Rhythms** & **Neural networks**.

- Tons of massive data from the internet was taken to program the Neural Networks, to get the most accurate or optimal results!

- We aim to achieve the accuracy & Uniqueness, where the first line of 1 in 10 crore = 1,00000000 only match!

- You can Yourself verify a high accuracy of this software report. **Yes**, **Seeing is Believing**.☺

Why do we Need Such a Software Report?-I

- Can anyone imagine the **LOSSES** a **Company** could Incur **EVERYDAY** due to not so tuned **SELECTIONS** Or **MANAGEMENT Decisions in regard to Employees**?

- Also can anyone imagine how much **PROFIT** & **VALUE ADD** to Company could happen by enhanced **SELECTION** & **MANAGEMENT of** any **EMPLOYEE**?

Why do we Need Such a Software Report?-II

- **Now Your PROFITS = REVENUES(SALES) – EXPENDITURE.**

- This **Instant Employee Profiler Software Report** Helps you to **Increase** Your **REVENUES(SALES)** & also **Reduce** Your **EXPENDITURE** by helping you to make **better & quick decisions in regard to any Employee anytime by Extending your Decision Making Framework.**

What are Key Benefits of Instant Employee Profiler ?

Key Benefits of Tool-I

1. Lets You to know **INSTANTLY** about almost **ALL Positive & Negative traits ,Talents** & also **Potential to deliver** in **any domain** for **any Employee**, many of which you may learn about several years of engagement with the employee .

2. Helps You to **SAVE a lot of your Energy**, **Time & Money** in **Managing**, **Leading** & **Selecting Employees**.

Key Benefits of The Software-II

3 Helps to **significantly increase** your **Team Delivery capability** due to **value added Leadership**, **Management** & **Selection Capability**.

4 You get the **maximum benefit or ROI** for any **work item or project in hand** – this reflects in the **company PROFIT bottom lines**.

Key Benefits of The Software-III

5 You **significantly reduce** your **Employee RISK of attrition** & also **Company RISK** of **choosing** the **wrong employee significantly**.

6   Helps you to build up more **POSITIVE,HAPPY** ☺ **and CONGENIAL environment** for your **company**.

7 **LOW PRICED Software-Pay only Per Usage.**

How To get Maximum from Your SALES Or Marketing Team?

How could you get maximum Benefit for any work Item you do??-I

1. Say you want to allocate work for **SALES & Advertising amongst the 3 people-** with grades like A+,A & B+. Who would you allocate the work for **maximum profits**?

2. Obviously **you would choose A+ employee!** As he or she would handle it the best. Correct!

3. Would this necessarily be a Good decision? Kindly look at other slide

How could you get maximum Benefit for any work Item you do??-II

4 Now consider if B+ guy has a **creativity** & **Imagination** of A++ level **which may increase the sales several fold**- what would you do?

5 The **obvious choice is B+,** so you see there is a change here, creativity would lead to more sales.

How To Maximize your Gains from your Processes & Documentation?

How you can Make More Profits Per Employee?-II-

1. Now say the **engagement is for 12 months** & you want **better documentation(process)- and discipline** for work so that you can re use along with **creativity factor**.

2 Say the **A grade guy** has a better **discipline(process oriented)** , less but a **comparable creativity** as with B+ guy, so he or she (A guy)becomes obvious best fit for the job**. Our Software helps you in deciding**

How You could Make Interviewing more effective?

Interviewing & written Tests-what we could miss on?

- Despite **rigorous Interviewing** , **Written Tests** or **Getting References** for **any employee-** it is natural for us to **miss on** a some of **critical information** like- **traits**, **tendencies** & **motivations**, that also will come **only in parts only after sustained contact with employee**.

- All this has a direct bearing on **company risks** and **profit making. Our software keeps you protected!**

How You could Maximize Your Profits on Software Development work?

How could risks or losses creep in despite having the best fit?-I

- ***Case 1: The best fit for say Java language is selected, but is HASTY in approach– what could happen?***

- Means **more coding time**, **quality** of **code** or **design affected**, **more bugs**, **more time** to **debug** –

- all this means **more money spent** on **employee**, overall **team efficiency** and **customer trust issues**. All this would happen without one noticing the same.

How could risks or losses creep in despite having the best fit?-II

- ***Case 2:The best fit for say Java Language is selected, but has ego tantrums, is UN-COOPERATIVE and is NOT a TEAM PLAYER– what could happen?***

- This could have a clear impact on the **Team Morale** and also the over all **productivity** of the team.

- Infact it may **Increase Attrition** for the company if the person is at **senior position**.

How could Risks or Losses creep in despite having the best fit?-III

- ***Case 3:The best fit for say Java Language is selected, but is VERY ANGRY or GOSSIPING more or is LESS DETAIL ORIENTED or SYSTEMATIC– what could happen?***

- There is a clear impact on the **team morale** & the **basic processes**.

- and also **Accuracy** of the **Deliverables** as **Details etc may be missing or Inaccurate-** so impacting efficiencies and the **Profit bottom** line

How could Risks or Losses creep in despite having the best fit?-IV

- ***Case 4:The best fit for Java Language is selected, but you want to create a TECHNICAL DOCUMENT for the CUSTOMER, or give a PRESENTATION or Create BACKUP for a SKILL & the person CANNOT DO IT–what could happen?***

- This clearly would impact the over all **Delivery capability** of the **team**.

- You **cannot create backup**, a clear **Risk**

- The **Selling Ability** or **SALES** of the **Company** .-so the **Profits** impacted.

How could Maximize Gains in Management Decisions?-I

- **Case 5: You want to MOTIVATE an Employee BEYOND the SALARY & other FACTORS to REDUCE ATTRITION RISK- how would you?**

- Keeping the **Employee motivated over and above** the **salary aspect** is important.

- This **Software Report** tells you what are the **Core Motivations** for the **Employee** and **how important Salary** is in his or her life. Helping in **Better Decisions** about **Employee Salary & Motivation Management** etc. Results **Saving & Lesser attrition**.

# How could Maximize Gains in Management Decisions?-II

- **Case 6:You want to allocate role for a project/work item that has to be a SUCCESS-& needs i)LOT of STUDY,RESEARCH & ANALYSIS OR ii) Needs a HANDS ON or PRACICAL how would you choose between equally qualified persons ?**

- This **software report augments the managers decisions** by helping to identify candidate who are **naturally oriented to do thinking work** or are **practical in approach.**

How could Maximize Gains in Management Decisions?-III

- **Case 5: How to make allocations for maximum PROFIT & reduction in PROJECT RISK for say a Project or Product that needs more of CREATIVITY , ALTERNATE SOLUTIONS and ARTISTIC bent of mind for SUCCESS.**

- This software report exactly tells you who is the best suited for **Creative**, **Artistic** or **Lateral work**.

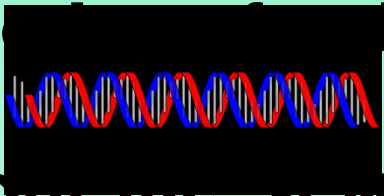# How could Maximize Gains in Management Decisions?-IV
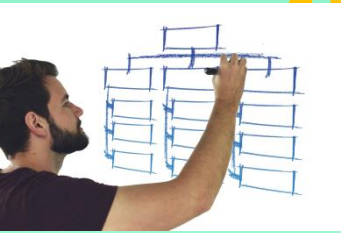
- **<u>Case 6: How would you prefer to select a Manager with Project which needs good FINANCIAL DISCIPLINE OR who is an EFFECTIVE MANAGER naturally.</u>**

- This software report tells you who is the **best suited** for **management role** and also if there are **any issues in management capability**.

- Plus you get to know **rating** about **cooperativeness/initiative/stress susceptibility /focus** of any **Employee** at a glance

Other benefits

- There are tons of other **gains & benefits** in management decision making, which this tool report could give, so as you could make much **more effective management decisions-** to **reduce risk** and **increase profits!**

- More could be shared at the **time of demonstration that is FREE of cost** at your premise if you want. Please drop us a mail at **abioanlaytics@gmail.com**

- http://a-bioanalytics.in/

About the Software

- Software is based on **biorhythms and chrono-biology cycles** along with **Fuzzy logic** for making the **prediction** of the **employee** .

- It simply needs the **Birth Details & Name (for records only)** of the **employee** which is **easily available** to **generate report** in **less than a second**!

- Also even for **a large list of employees**, say **20/50 or 100 or even more**, report could be generated in PDF format and mailed to you! Once the employee data has been entered **in less than second** in a text file.

- **FAQ : http://a-bioanalytics.in/2017/07/01/faq-frequently-asked-questions/**

Contact Us

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- You may Call us at : **9899010918**

- **http://a-bioanalytics.in/**